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ABOUT US

ebs Associates

Where QuickBooks Knowledge Meets Financial Expertise

ebs Associates is a full service professional accounting company, located in Portland, Oregon. Over the course of our company history, we have provided businesses across the nation with accounting and financial expertise, ranging from product consultation services to financial controller support. Our company is rooted in a shared vision of empowering businesses to achieve their goals and drive success. At the core, we strive to invest in our clients, team, and community to inspire growth and sustainability.

The professional accounting market landscape, while founded in tradition, is currently experiencing change due to the accumulation of rapid technological advances over the previous decade. Our company has grown with technology, by testing and implementing the latest technology solutions internally. The outcome has proven challenging yet essential to continued company growth, and increased product knowledge.

Our primary role within the market is to equip clients with the tools, knowledge, resources, and expertise to become financially efficient, independent, and as a result - do better business.

Specifically, we provide both services and products that create an accounting hub, to meet the needs of businesses all in one place.

HIGHLIGHTS

- » OVER 30 YEARS OF PROFESSIONAL ACCOUNTING EXPERIENCE
- » TEAM OF KNOWLEDGEABLE QUICKBOOKS EXPERTS
- » RECOGNIZED AS AN ELITE QUICKBOOKS SOLUTION PROVIDER
- » LISTED AS ONE OF THE TOP 100 QUICKBOOKS PROADVISORS BY INSIGHTFUL ACCOUNTANT IN 2015, 2016, & 2017
- » INCLUDED IN THE 2017 & 2018 INC. MAGAZINE TOP 5000 FASTEST GROWING COMPANIES LIST























WORK HARD, PLAY HARD.

The roots of ebs exist within its people. From the start, ebs Founder & CEO, Denise Loter-Koch, has fostered a culture based on her own philosophy and values - to put people first, and support team members no matter what. With a people-oriented organizational value system in place, ebs has continued to hire, retain, and make business decisions based upon this guiding principle. As a result, ebs has grown into a work-hard, play-hard culture, made up of an invaluable team of individuals who are connected, and care about one another.

Day-to-day, life moves fast at ebs. Team members are motivated to be their best, and achieve both team and individual professional goals. Overall, the competitive personality of Founder & CEO, Denise, has permeated the culture of ebs to one of high achieving, passionate, hard working teammates. The ebs team sticks together, diligently working to meet deadlines, and celebrating company successes. ebs strives to build partnerships with companies holding similar cultural philosophies regarding work ethic and a people-oriented work environment - all to empower people to achieve success.

WHAI OTHERS SAY

"No doubt Denise and her team will bring the same energy, focus, and results to business opportunities and customers who are members of the Master Builders Association. Denise exemplifies quality and excellence in everything she does."

- Mary T. Seattle, WA.



PRODUCT COMPARISON SNAPSHOT

ebs provides QuickBooks Desktop and Online, including the full suite of QuickBooks features of Enterprise, to the bare bones of QuickBooks Pro. Each level of QuickBooks Online is also available for purchase at Elite QuickBooks Solution Provider discount pricing, like each level of QuickBooks Desktop.

ENTERPRISE

- » UP TO 30 USERS
- » INVOICE MULTIPLE CUSTOMERS AT ONCE
- » ONE-CLICK FINANCIAL REPORTS
- » ONLINE BACKUP & DATA PROTECTION
- » WORK WITHIN TWO COMPANY FILES SIMULTANEOUSLY
- » MOBILE INVENTORY SCANNER CAPABILITY
- » CUSTOM PICK LISTS

PREMIER

- » UP TO 5 USERS
- » INVOICE MULTIPLE CUSTOMERS AT ONCE
- » ONE-CLICK FINANCIAL REPORTS

ONLINE

- » UP TO 25 USERS
- » INVOICE MULTIPLE CUSTOMERS AT ONCE
- » ONE-CLICK FINANCIAL REPORTS

PRO

- » UP TO 3 USERS
- NVOICE MULTIPLE
 CUSTOMERS AT ONCE
- » ONE-CLICK FINANCIAL REPORTS



QUICKBOOKS DESKTOP ENTERPRISE VS. QUICKBOOKS ONLINE

QuickBooks Desktop Enterprise helps you to track business events in greater detail more efficiently. Up to 30 of your employees can simultaneously operate in the same company file to more efficiently record and edit transactions. The ability to work with over 100,000 list elements enables your business' scalability, as QuickBooks usage will more easily keep pace with business growth.

If you need to track the ins and outs of inventory, QuickBooks Desktop Enterprise provides the ability to track the quantities of an item; the multiple units in which they are counted – both for purchases and sales; where they are stocked, replenished, and removed; how they are tracked; how their costs are calculated; and many more inventory features we will discuss later.

QuickBooks Online helps your business tracking simplicity. If tracking every detail isn't important to you, yet, it provides a simple way to record your customer sales, vendor purchases, and other important transactions.

THE BENEFITS OF QUICKBOOKS ENTERPRISE

- Feature rich & scalable
- Added features
- Better rates for QuickBooks Payments, Intuit Payroll and Intuit Field Service Management by Corrigo, and other Intuit add-ons

THE BENEFITS OF QUICKBOOKS ONLINE INCLUDE:

- More 3rd party add-ons can be connected to expand functionality
- Easy to use, no need for added hosting services to access remotely





We use our deep knowledge of QuickBooks to establish a foundation for your company to build upon. Our team determines the unique financial needs of your business, to create the best possible accounting ecosystem by connecting the right applications with your QuickBooks platform.



NEW FEATURES & BENEFITS IN QUICKBOOKS ENTERPRISE 2019

You will appreciate the deep customization available in QuickBooks Desktop Enterprise. You and your employees will be able to customize transaction forms, Item, and Contact (vendor, employee and customer) attributes; and many aspects in QuickBooks reporting; and other customization items we'll discuss later.

FOR MANUFACTURING AND WHOLESALE BUSINESSES

- A New Worksheet for the Sales Order Fulfillment Process
- A New Purchase Order Management Workflow for Inventory Reception

FOR ALL QUICKBOOKS CUSTOMERS

- A User Prompt Ensuring Bill Payments are Tied to the Right Bill(s)
- An easier way to transfer credits among Customer Jobs
- A new filter to include and exclude inactive inventory items, to get an up-to-date assessment of inventory
- An Invoice Tracker tracking the life of a Customer Invoice from its creation, to the deposit of its payment(s)
- An additional option to reduce your Company File size with the Condense Utility
- An enhanced IIF Import Wizard to see where an import had gone wrongly and what caused it
- Managing Payroll Permissions to set them more definitively to provide explicit authorization to view transactions and payroll reports (Enterprise Version)



SILVER

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Call now for a complimentary product consultation.

SHOP ONLINE



GOLD

PLATINUM

1 User	20% OFF FOR LIFE	\$86.40	\$112.80	\$138.40		
2 Users	20% OFF FOR LIFE	\$138.40	\$164.80	\$190.40		
3 Users	20% OFF FOR LIFE	\$173.60	\$199.20	\$225.60		
4 Users	20% OFF FOR LIFE	\$208.00	\$234.40	\$260.00		
5 Users	20% OFF FOR LIFE	\$242.40	\$268.80	\$294.40		
6 Users	20% OFF FOR LIFE	\$268.80	\$294.40	\$320.80		
7 Users	20% OFF FOR LIFE	\$294.40	\$320.67	\$346.40		
	20% OFF FOR LIFE	\$320.80	\$346.40	\$372.80		
9 Users	20% OFF FOR LIFE	\$346.40	\$372.80	\$398.40		
	20% OFF FOR LIFE	\$372.80	\$398.40	\$424.80		
30 Users	12.50% OFF FOR LIFE	\$597.63	\$625.63	\$654.50		
* Pricing and terms subject to change without notice						



SERVICES

A comprehensive suite of professional accounting services to help your business run more efficiently and effectively. From strategic business consulting, to product implementation, we've got you covered.



PRODUCTS

Shop the latest QuickBooks products and Add-Ons designed specifically to meet your unique business needs. Get discounted product pricing and information from your go-to Quick-Books Solution Provider.



EDUCATION

A financial hub of knowledge to the take your business to the next level. From workshops to certification courses, ebs offers a wide range of QuickBooks certifications and financial education courses.

TERMS OF SERVICE

A QuickBooks Enterprise subscription commits you to a 12-month term. You have elected to pay your subscription in equal payments over the course of 12 months. If you choose to cancel inside the first 60 days, you can opt to receive a refund per the 60-daymoney back guarantee (which you can access via: "my account link"). However, if you choose to cancel after the first 60 days and prior to the end of month 12, you will be subject to a termination fee equal to the amount of monthly payments left on your subscription. For purpose of clarity, if you cancel after 6 months and have 6 months remaining on your annual subscription, which starts at date of enrollment, you will be charged a termination fee equal to your monthly fee of QuickBooks Enterprise multiplied by 6 months (remaining months left on annual subscription).

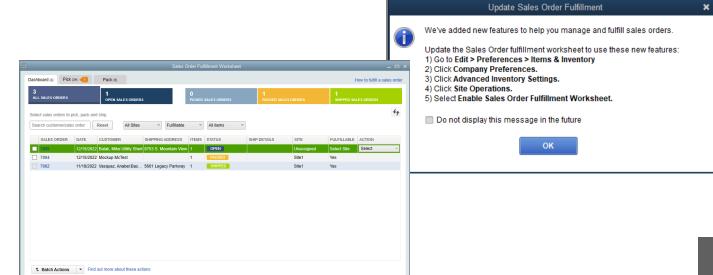


UPDATED SALES ORDER FULFILLMENT WORKSHEET

Available through QuickBooks Enterprise Platinum Edition, the revamped Sales Order Fulfillment Worksheet looks a lot like the Income Tracker or Bill Tracker; and is designed to assist in tracking a Pick/Pack/Ship workflow, as you fulfill your Sales Orders in QuickBooks.

FROM THE FULFILLMENT DASHBOARD, YOU WILL BE ABLE TO:

- Select and send open Sales Orders for picking where you can either print a list, or send it to the QuickBookS Desktop Warehouse app on an Android device or the Symbol MC40 Smart Scanner
- As orders are picked, the status can be updated either in the worksheet, once a paper picklist is returned; or, in real-time with the QuickBooks Destkop Warehouse app.
- An updated picklist will have its updates pushed to the Sales Order itself, changing the status in the Dashboard to "picked."

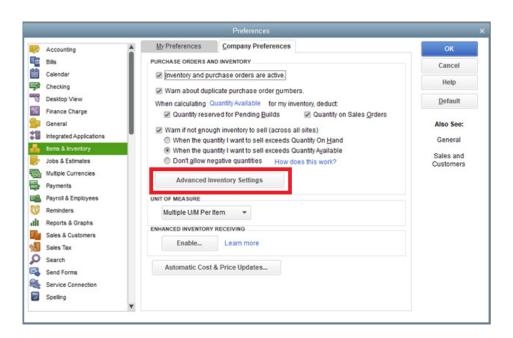


UPDATED SALES ORDER FULFILLMENT WORKSHEET

Turn it on, as with all Advanced Inventory functions, using the Company Preferences of the Items & Inventory section in Preferences.

FROM 'EDIT' AT THE TOP MENU::

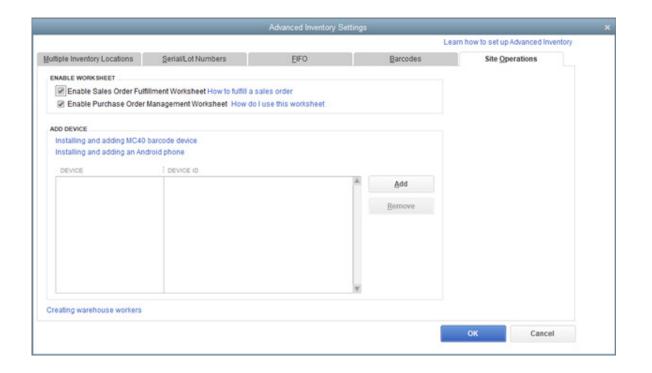
- Go to 'Preferences'
- Looking to the left-sided list, choose 'Items & Inventory'
- On the right side, go to 'Company Preferences'
- Go to Advanced Inventory Settings





UPDATED SALES ORDER FULFILLMENT WORKSHEET

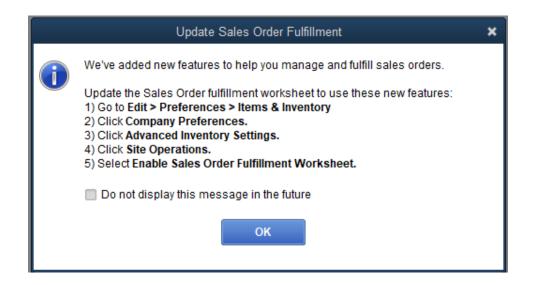
The new Site Operations tab has options to turn on the new worksheets, and to add barcode scanners o Android devices to connect via the warehouse app.





UPDATED SALES ORDER FULFILLMENT WORKSHEET

From the customers menu, select the Sales Order Fulfillment Worksheet. If you have Advanced Inventory but haven't turned on the new worksheet in the preferences yet, you'll see a prompt reminding you about it.



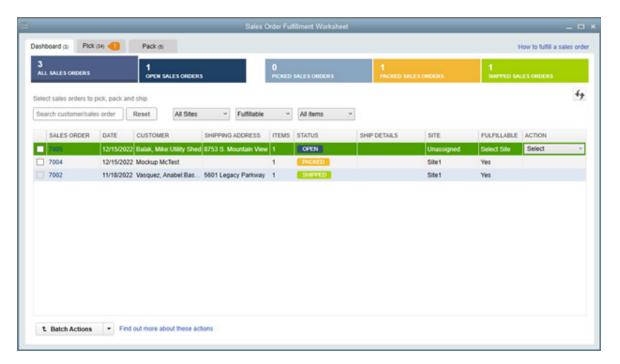


UPDATED SALES ORDER FULFILLMENT WORKSHEET

If you've activated the worksheet, you'll see the dashboard first. This lets you look at your sales orders filtered by their status and send orders for picking and for packing as appropriate, as well as mark them shipped when they're complete.

Using the colored filter boxes along the top, you can see your sales orders by all, open, picked, packed, or shipped, and you can further filter by site, whether the items are fulfillable, and the time range of the sales orders.

After an order has been confirmed as packed, and you're ready to ship it out, you can update the order status to Shipped on the Dashboard.



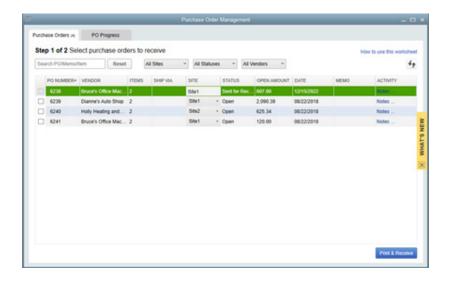


NEW PURCHASE ORDER MANAGEMENT WORKSHEET

Enterprise Platinum Only: As another addition to Advanced Inventory, Purchase Orders have a new worksheet option as well.

Activate this on the same screen as the new Sales Order worksheet outlined in previous three pages.

There are just two tabs on this worksheet. On the first tab, you see your currently open purchase orders that can be received.

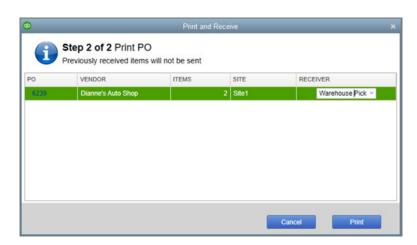


From here, you'll select the site receiving the order, if applicable, and you can send orders out for receiving. Orders can be sent assigned to a particular warehouse worker, or unassigned so that it can be claimed by whomever is available to receive the shipment.

The receiving orders can be printed or sent to the QuickBooks Warehouse app on Android or MC40 barcode scanners, so that unassigned orders can be claimed, and workers can update via the app to let you know when orders are received.

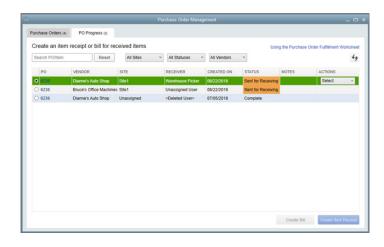


NEW PURCHASE ORDER MANAGEMENT WORKSHEET



Once the order has been received, and you have gotten confirmation either through the app or a returned receipt slip, you can check the order's status in the PO Progress tab. If you're using printed receiving slips, you can update the information here showing what was received.

After confirming or updating the receiving information as necessary, you can create an item receipt or bill as needed from this screen, to record those items into your inventory.



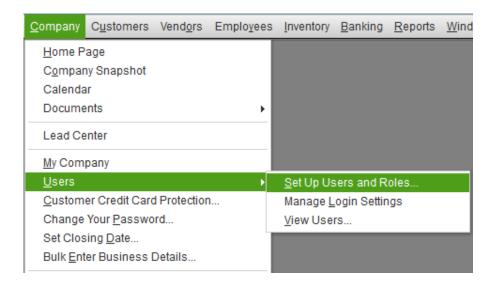


UPDATED PAYROLL PERMISSIONS

Enterprise Users: changes have been made to the permissions allowing you to see what gives users unrestricted payroll access, and what allows you to disable it - as needed.

LOGGED IN AS THE QUICKBOOKS ADMIN:

- Click 'Company,' from the Top Menu
- Then. click 'Users
- Finally, click 'Set Up Users and Roles'
- Enter your QuickBooks Admin Password

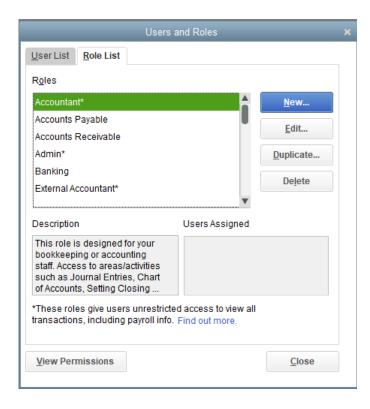




UPDATED PAYROLL PERMISSIONS

Enterprise Users: On this screen, go to the Role List tab.

Here you'll see that a number of the default roles now have an asterisk at the end of the role name. As QuickBooks tells us at the bottom of this window, the asterisk indicates that these roles would allow complete access to view all payroll information.



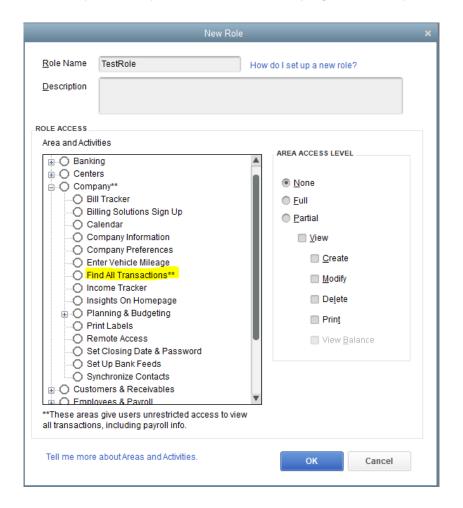
To avoid users seeing this information, we can make our own custom role, or edit a duplicate of a default one.

UPDATED PAYROLL PERMISSIONS

Enterprise Users: On the New or Edit Role screens, we'll get further information on which specific permissions would allow users to view all transactions, including payroll info.

These permissions are marked with two asterisks

One example of such permissions is in the Company section, the permission to Find All Transactions.





UPDATED PAYROLL PERMISSIONS

Enterprise Users: Some further permissions like this are found in the Reports section, specifically the Detail reports under Accountant & Taxes, Company & Financial, and Custom Transaction.

	New Role			×
Role Name Description ROLE ACCESS	TestRole	Ho	w do I set up a new role?	
Area and Activities			AREA ACCESS LEVEL None Full Partial View Create Modify Delete Print View Balance	
Tell me more	about Areas and Activities.		OK Cancel	

UPDATED PAYROLL PERMISSIONS

Enterprise Users: If you activate one of these permissions, you'll receive a warning that lets you know that this permission is one that allows users to view transactions they may not be otherwise authorized to view, including payroll.

The message will be slightly different depending on the permission selected, but they are all essentially the same warning. If you like, you can turn this message off by checking the box to not display it in the future..



The last thing to note here is that custom roles that allow one of the permissions above will also be marked in the Role List with an asterisk, allowing you to quickly see at a glance if a particular role is one of these that allows unrestricted access through Find or reports.

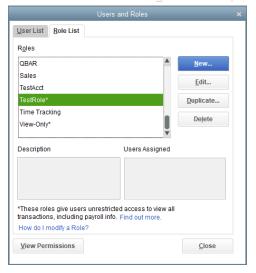
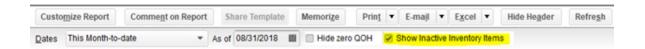




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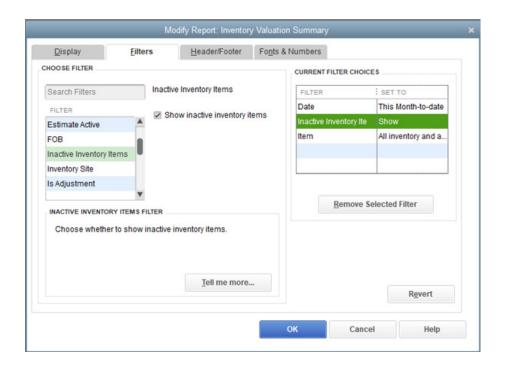
NEW REPORT FILTER FOR INACTIVE INVENTORY ITEMS

QuickBooks 2019 now includes a filter on inventory valuation reports that allows you to quickly include, or exclude inactive inventory items.



From the Inventory Valuation Summary, Inventory Valuation Summary by Site, or Inventory Valuation Detail reports there is a checkbox on the toolbar to toggle between including or not including inactive inventory items.

This is a shortcut to a new report filter, "Inactive Inventory Items", which can also be added like any other filter if you're in there making other report modifications anyway.

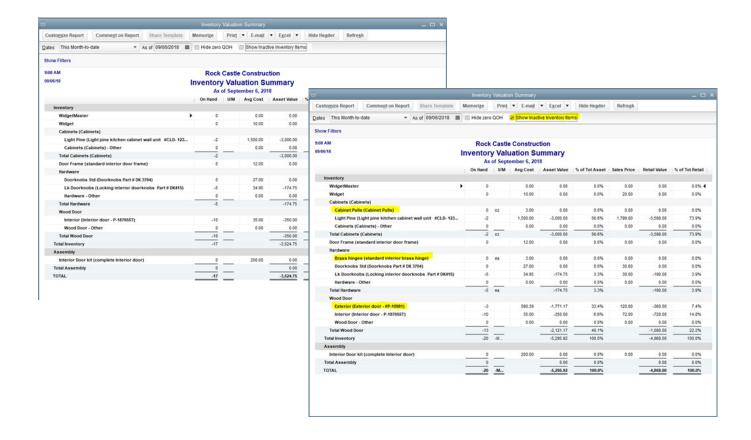


NEW REPORT FILTER FOR INACTIVE INVENTORY ITEMS II

With this option turned on, inactive items will now be included in these reports, which can give you a much more accurate representation of your total inventory value if you have any inactive items with value.

There won't be an indication of which items are active vs inactive, they'll just be included if the option is turned on.

I'll be putting in a product suggestion for an option to let us add "active status" as a column on these reports.



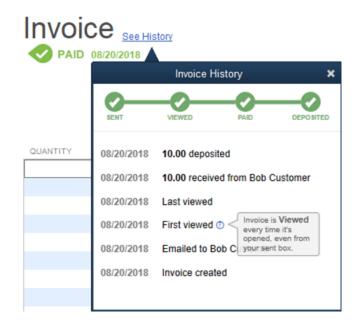
INVOICE STATUS TRACKER

Quickly see the status of invoices, especially those sent through QuickBooks. When viewing a saved invoice, you'll see a link in the upper left, near the title, that says "See History".

The pop-up window this brings up will show you a four-step history of steps completed for this invoice. You'll also see a small log with details including when the invoice was created. At the top, you'll see a checkmark in any of the steps completed so far.

If the invoice was sent through QuickBooks, you'll see when that was sent out, and when the customer viewed it. If the invoice has been paid, you'll see the details of that, and if the payment was deposited, you'll get information on that step as well.

This can be a great way to keep track of the activity of a particular customer order.



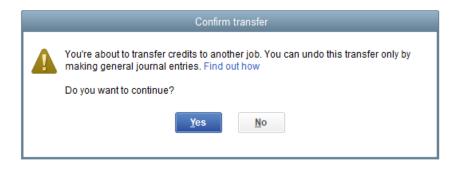


TRANSFERRING CUSTOMER CREDITS

Now, QuickBooks will handle the journal entries needed to transfer credits from a Customer Job to another Customer Job - AUTOMATICALLY. This alleviates the need to manually move journal entries from A/R to a clearing account, back to A/R.

TO TRANSFER A CREDIT:

- Open the Invoice you want to apply a credit to and receive payment.
- Click the 'Discounts and Credits' button, seeing 'Available Credits' from the Parent Customer and
 jobs under it.
- If the credit you're applying is from another job, you'll see the following warning, when closing the
 'Discounts and Credits' window.



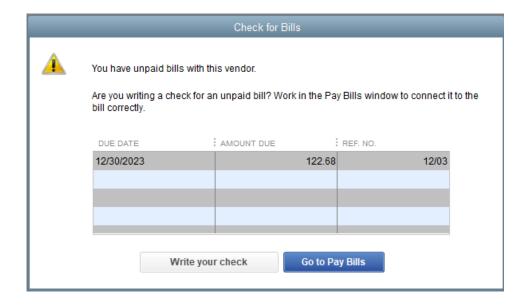
Select yes, and QuickBooks will create the journals needed to move these credits. Under the hood, the process is the same as it used to be, a pair of journal entries moving the credit out of A/P and back in under the name we need

For this purpose, QuickBooks creates an inactive Other Current Asset account called "Account for Credit Transfer". It's important not to use, rename, or activate this account. It should only be used by QuickBooks for credit transfers, and so should always have a zero balance. If you see a balance in this account, you may want to have it checked by a specialist.

UPDATED BILL PAY WORKFLOW

QuickBooks Desktop 2019, now, makes it easier to manage payments to vendors. The use of 'Write Checks' in QuickBooks to pay a vendor - who a user has an open bill, or a host of open bills - that user will be presented with a new window.

This window provides the option to continue writing the check intended, or to 'Go to Pay Bills'



Selecting 'Go to Pay Bills' decreases of 'Accounts Payable' AND ties a payment to the corresponding bill(s) and vendor(s), while 'Write Checks' only decreases 'Accounts Payable' and records it to the corresponding vendor(s).



UPDATE TO THE IIF IMPORT USER EXPERIENCE

A New IIF Import Wizard will, now, review your IIF file for errors, as it imports; and will produce an erro log at the end denoting why it was unable to import a given transaction or list element.

It even outputs this error log as an IIF itself, with commented lines explaining the issues, so you can correct it right in the error log IIF and re-import that file with just what needed correcting.

PROADVISOR TIP Be sure to make a backup of your file, before attempting an IIF - or any - import.



UPDATE TO THE IIF IMPORT USER EXPERIENCE

As before, a user has to be logged in as the QuickBooks admin, or a User Role with import permissions enabled

The IIF Import Process Can Be Accessed Through:

- Clicking 'File,' at the Top of the Menu Bar.
- Clicking 'Utilities
- Clicking 'Import
- Clicking 'IIF Files'

A standard file browser window will appear, and you'll select your IIF file. If you'd rather just import without going through the IIF wizard, that's an option as well, but it's not recommended.

The link to skip this is at the bottom of this window, but be careful.



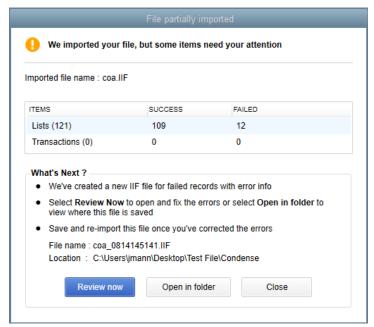


UPDATE TO THE IIF IMPORT USER EXPERIENCE

QuickBooks will work through checking and importing your IIF file, with a progress bar to estimate your time to completion.



When the wizard finishes, you'll be met with the following results screen if anything failed:

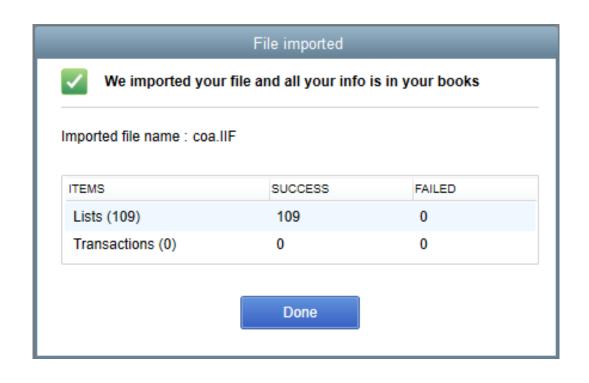




UPDATE TO THE IIF IMPORT USER EXPERIENCE

From here you can open the IIF itself to see the errors, or the folder to copy the IIF for later examination. In the IIF, each list item or transaction that was in error will have a commented line beginning with a semicolon telling you what the problem was.

If you can correct these within this IIF, you can then re-do the import using this as the source file, and only re-import what failed on the first pass. If the import was successful with no errors, you'll instead see a similar but simpler results screen



UPDATED CONDENSE UTILITY

QuickBooks Desktop 2019 introduces a new option to the Condense Utility: reducing the file size by removing the Audit Trail.

The Audit Trail is a report listing every change made to every transaction in your company file; and - as such - it can become very large. The new condense will option will take this out.

Before you proceed with the process, QuickBooks will estimate the amount of file size reduction you'll see from doing this. This is so you can determine if it's worth proceeding.

QuickBooks will create an archive of your company file, naming it with the date the Audit Trial is effective through. Be sure to keep copies around, if needing to recall past change history.

However, any change, entries and deletion of transactions will continue being recorded in the Audit Trail moving forward.

